DOUBLE DEGREE AGREEMENT BETWEEN FU JEN CATHOLIC UNIVERSITY AND THE ZAGREB SCHOOLOFECONOMICS AND MANAGEMENT (EXCERPT VERSION)

- 6. Each student will be exempted from payment of tuition and other academic fees at the host institution.
- 7. FJCM students seeking master's degree at ZSEM must present evidence of having studied at least four years in the bachelor program. ZSEM students seeking master's degree at FJCM must present evidence of having studied at least four years in the bachelor program and a valid bachelor's degree.
 - 1) The teaching at each university will be conducted in English. In order to gain admission, students will be required to satisfy the English Language Proficiency Requirements as determined by each university for post graduate admission and as amended from time to time. Listed below are the current minimum requirements for each accepted English Language Test. Students must satisfy ONE of the following conditions: IELTS: 6.5 or TOEFL: 80
 - 2) In order to gain admission, students will also be required to satisfy the minimum academic requirement: For applicants from FJCM: study at the imMBA and complete the required courses specified in Attachment 1 (32 credits in total) and reach a satisfactory performance level (minimum 70 on a scale from 0 to 100), and complete the master's thesis.
- 9. Double degree program students are responsible for the cost of their accommodation, insurance and for their living expenses.
- 10. Double degree program students are responsible for arranging and paying for their own travel as well as medical insurance.

Double Degree Academic Program Structure and Articulation Arrangements

$1. \quad Curriculum for FJCM im MBA students to enroll in \\ \underline{MBA} in \underline{Management} \ at \ ZSEM$

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at ZSEM	Year 2, Semester 2 (Spring) Study at ZSEM
Strategic Management: A Global Viewpoint (3 credits) International Business Management (3 credits) Human Resources and Knowledge Management: International Perspectives (3 credits) Innovation and Product Management (3 credits) Business Ethics (2 credits)	Organization Design and Management: A Global Viewpoint (3 credits) Marketing Management: International Perspectives (3 credits) Supply Chain and Operations Management: A Global Viewpoint (3 credits) Financial Management: International Perspectives (3 credits)	Strategies for Managing Human Resources (5 ECTS) Managerial Accounting (3 ECTS) Project Management (5 ECTS) Marketing Simulation (5 ECTS) Quantitative Methods for Managers (4 ECTS) Maximization and Measurement of Company Value (5 ECTS)	Management of Change and Human Resources (5 ECTS) Electronic Business Management (5 ECTS) Leadership (4 ECTS) Strategy (5 ECTS) Business Ethics and Corporate Social Responsibilities (3 ECTS) Managerial Techniques (3 ECTS)
Total 14 credits Final These	Total 12 Credits is (6 credits)	Total 27 ECTS Final Thesis (8	Total 25 ECTS B ECTS)

$2. \quad Curriculum for FJCM imMBA students to enroll in \\ \underline{MBA in Marketing} \ at \ ZSEM$

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at ZSEM	Year2,Semester2(Spring) Study at ZSEM
Strategic Management: A Global Viewpoint (3 credits) International Business Management (3 credits) Human Resources and Knowledge Management: International Perspectives (3 credits) Innovation and Product Management (3 credits) Business Ethics (2 credits)	Organization Design and Management: A Global Viewpoint (3 credits) Marketing Management: International Perspectives (3 credits) Supply Chain and Operations Management: A Global Viewpoint (3 credits) Financial Management: International Perspectives (3 credits)	International Marketing (4 ECTS) Integrated Marketing Communications (5 ECTS) Marketing Metrics (5 ECTS) Marketing Simulation (5 ECTS) Business Ethics and CSR (3 ECTS)	Marketing Research (5 ECTS) Services Marketing (5 ECTS) Price Management (5 ECTS) Distribution and Logistics Management (5 ECTS) Consumer Behavior (5 ECTS) Product Management and Design (5 ECTS)
Total 14 credits	Total 12 Credits	Total 22 ECTS	Total 30 ECTS
Final Thesis (6 credits)		Final Thesis (8 ECTS)	

3. Curriculum for FJCM imMBA students to enroll in MBA in Human Resource Management at ZSEM

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at ZSEM	Year2,Semester2(Spring) Study at ZSEM
Strategic Management: A Global Viewpoint (3 credits) International Business Management (3 credits) Human Resources and Knowledge Management: International Perspectives (3 credits) Innovation and Product Management (3 credits) Business Ethics (2 credits)	Organization Design and Management: A Global Viewpoint (3 credits) Marketing Management: International Perspectives (3 credits) Supply Chain and Operations Management: A Global Viewpoint (3 credits) Financial Management: International Perspectives (3 credits)	Recruitment and Selection (5 ECTS) Strategies for Managing Human Resources (5 ECTS) Project Management (5 ECTS) Performance Measurements and Reward Systems (5 ECTS) Measurement Application in Human Resource Management (5 ECTS) Intercultural Transformation Leadership (5 ECTS)	Management of Change and Human Resources (5 ECTS) Electronic Business Management (5 ECTS) Leadership (4 ECTS) Strategy (5 ECTS) Business Ethics and Corporate Social Responsibilities (3 ECTS)
Total 14 credits	Total 12 Credits	Total 30 ECTS	Total 22 ECTS
Final Thes	is (6 credits)	Final Thesis (8	B ECTS)

$\textbf{4.} \quad Curriculum for FJCM im MBA students to enroll in MBA in Quantitative Finance at ZSEM$

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at ZSEM	Year2,Semester2(Spring) Study at ZSEM
Strategic Management: A Global Viewpoint (3 credits) International Business Management (3 credits) Human Resources and Knowledge Management: International Perspectives (3 credits) Innovation and Product Management (3 credits) Business Ethics (2 credits)	Organization Design and Management: A Global Viewpoint (3 credits) Marketing Management: International Perspectives (3 credits) Supply Chain and Operations Management: A Global Viewpoint (3 credits) Financial Management: International Perspectives (3 credits)	Financial Derivatives (5 ECTS) Project Management (5 ECTS) Quantitative Methods for Managers (4 ECTS) Applied Econometrics (3 ECTS) Risk Management 1 (3 ECTS) Portfolio Management and Investments (9 ECTS)	Selected Chapters of Financial Mathematics (3 ECTS) Random Processes of Financial Markets (3 ECTS) Financial Statement Analysis (5 ECTS) Financial Management (9 ECTS) Business Ethics and Corporate Social Responsibilities (3 ECTS)
Total 14 credits	Total 12 Credits	Total 29 ECTS	Total 23 ECTS
Final Thesis (6 credits)		Final Thesis (8 ECTS)	

$5. \quad Curriculum for FJCM im MBA students to enroll in MBA in Finance and Banking at ZSEM$

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at ZSEM	Year2,Semester2(Spring) Study at ZSEM
Strategic Management: A Global Viewpoint (3 credits) International Business Management (3 credits) Human Resources and Knowledge Management: International Perspectives (3 credits) Innovation and Product Management (3 credits) Business Ethics (2 credits)	Organization Design and Management: A Global Viewpoint (3 credits) Marketing Management: International Perspectives (3 credits) Supply Chain and Operations Management: A Global Viewpoint (3 credits) Financial Management: International Perspectives (3 credits)	Financial Law (2 ECTS) Financial Institutions Risk Management (5 ECTS) Financial Derivatives (5 ECTS) International Financial Management (5 ECTS) Financial Institutions and Markets (5 ECTS) Portfolio Management and Investments (8 ECTS)	Financial Mathematics (2 ECTS) Introduction into Financial Econometrics (2 ECTS) Financial Statement Analysis (5 ECTS) Financial Management (9 ECTS) Business Ethics and Corporate Social Responsibilities (3 ECTS)
Total 14 credits	Total 12 Credits	Total 30 ECTS	Total 21 ECTS
Final Thesis (6 credits)		Final Thesis (8 ECTS)	

6. CurriculumforFJCM imMBA students to enroll in MBA in Corporate Finance at ZSEM

Year 1, Semester 1 (Fall) Study at FJCM	Year1,Semester2(Spring) Study at FJCM	Year 2, Semester 1 (Fall) Study at ZSEM	Year2,Semester2(Spring) Study at ZSEM
Strategic Management: A Global Viewpoint (3 credits) International Business Management (3 credits) Human Resources and Knowledge Management: International Perspectives (3 credits) Innovation and Product Management (3 credits) Business Ethics (2 credits)	Organization Design and Management: A Global Viewpoint (3 credits) Marketing Management: International Perspectives (3 credits) Supply Chain and Operations Management: A Global Viewpoint (3 credits) Financial Management: International Perspectives (3 credits)	Corporate Finance Management (5 ECTS) Managerial Accounting Techniques (4 ECTS) Investment (6 ECTS) Business Ethics and Corporate Social Responsibilities (3 ECTS) Accounting Information Systems (3 ECTS) Financial Instruments Accounting (4 ECTS)	Financial Statement Analysis (5 ECTS) Financial Reporting (6 ECTS) Financial Statement Audit (6 ECTS) Financial Institutions and Markets (5 ECTS) Financial Derivatives (5 ECTS)
Total 14 credits	Total 12 Credits	Total 25 ECTS	Total 27 ECTS
Final Thes	is (6 credits)	Final Thesis (8	BECTS)